The Centre of Redemption d/b/a A Safe Place

Financial Statements

For the Year Ended December 31, 2021 (with Comparative Totals for 2020)



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Centre of Redemption d/b/a A Safe Place

Opinion

We have audited the accompanying financial statements of The Centre of Redemption d/b/a A Safe Place (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Centre of Redemption d/b/a A Safe Place as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Centre of Redemption d/b/a A Safe Place and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Centre of Redemption d/b/a A Safe Place's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of The Centre of Redemption d/b/a A Safe
 Place's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Centre of Redemption d/b/a A Safe Place's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited The Centre of Redemption d/b/a A Safe Place's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 3, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Early : looping, L.L.P.

Wilmington, North Carolina July 19, 2022

The Centre of Redemption d/b/a A Safe Place Statement of Financial Position As of December 31, 2021

	11511	2020		
	Without Donor	With Donor	Comparative	
ASSETS	Restrictions	Restrictions Total	Total	
Current Assets				
Cash & cash equivalents	\$ 362,212	\$ 77,075 \$ 439,287	\$ 186,117	
Contributions receivable	-		5,051	
Grants receivable	53,594		120,777	
Total Current Assets	415,806	77,075 492,881	311,945	
Net property (Note 2)	48,757	48,757	62,853	
Total Assets	\$ 464,563	<u>\$ 77,075</u> <u>\$ 541,638</u>	\$ 374,798	
LIABILITIES & NET ASSETS Current Liabilities Accounts payable Payroll taxes payable Current maturities of note payable	\$ 3,788 11,157 32,558	\$ - \$ 3,788 - 11,157 - 32,558	\$ 1,029 12,210 35,152	
Total Current Liabilities				
Total Current Liabilities	47,503	47,503	48,391	
Long-term note payable (Note 6)	17,646		70,848	
Total Liabilities	65,149		119,239	
Net Assets				
Without donor restrictions With donor restrictions	399,414	- 399,414 77,075 77,075	233,364 22,195	
Total Net Assets	399,414	77,075 476,489	255,559	
Total Liabilities & Net Assets	<u>\$ 464,563</u>	<u>\$ 77,075</u> <u>\$ 541,638</u>	\$ 374,798	

The Centre of Redemption d/b/a A Safe Place Statement of Activities For the Year Ended December 31, 2021

		2020		
	Without Donor	With Donor		Comparative
	Restrictions	Restrictions	Total	Total
SUPPORT & REVENUE				
Government & other public				
support grants (Note 7)	\$ -	\$ 563,906	\$ 563,906	\$ 633,422
Contributions	307,658	-	307,658	109,856
Fundraising, net	77,495	-	77,495	30,180
Program fees	7,680	-	7,680	6,725
Church donations	23,921	-	23,921	30,660
In-kind contributions	5,617	-	5,617	12,082
Net assets released from restriction	509,026	(509,026)		<u> </u>
Total Support & Revenue	931,397	54,880	986,277	822,925
EXPENSES				
Program	602,639		602,639	627,310
Administration	48,700		48,700	28,136
Fundraising	114,008	-	114,008	45,169
Total Expenses	765,347		765,347	700,615
Change in Net Assets	166,050	54,880	220,930	122,310
Net Assets, Beginning	233,364	22,195	255,559	133,249
Net Assets, Ending	\$ 399,414	\$ 77,075	\$ 476,489	\$ 255,559

The Centre of Redemption d/b/a A Safe Place Statement of Functional Expenses For the Year Ended December 31, 2021

		2021					
	Program	Administration	Fundraising	Total			
Salaries	\$ 310,163	\$ 41,461	\$ 102,625	\$ 454,249			
Payroll taxes	27,001	3,609	8,934	39,544			
Total Payroll & Related	337,164	45,070	111,559	493,793			
•							
Facilities	86,173	2,308	-	88,481			
Supplies	72,350	899	1,180	74,429			
Professional fees	4,657	-	-	4,657			
Insurance	37,141	-	-	37,141			
Occupancy	3,146	-	-	3,146			
Telephone	1,997	-	-	1,997			
Travel	4,033	-	-	4,033			
Printing & publication advocacy	1,613	-	-	1,613			
Professional fees advocacy	3,346	-	-	3,346			
Counseling	14,690	-	-	14,690			
Education	6,504	-	-	6,504			
Programs	11,133	-	-	11,133			
Fundraising expenses	-	-	27,590	27,590			
Rice Bags	-	-	-	-			
Interest expense	671	-	-	671			
In-kind expense	5,617	-	-	5,617			
Depreciation	12,404	423	1,269	14,096			
Total Expenses	602,639	48,700	141,598	792,937			
Less: Netted	,	,	•	•			
fundraising expenses	-	-	(27,590)	(27,590)			
Expenses	\$ 602,639	\$ 48,700	\$ 114,008	<u>\$ 765,347</u>			

The Centre of Redemption d/b/a A Safe Place Statement of Functional Expenses For the Year Ended December 31, 2020

		2020					
	Program	Administration	Fundraising	Total			
Salaries	\$ 289,233	\$ 22,382	\$ 40,119	\$ 351,734			
Payroll taxes	24,298	1,880	3,370	29,548			
Total Payroll & Related	313,531	24,262	43,489	381,282			
Facilities	82,715	2,464	-	85,179			
Supplies	70,470	1,115	795	72,380			
Professional fees	8,707	-	-	8,707			
Insurance	32,798	-	-	32,798			
Occupancy	1,331	-	-	1,331			
Telephone	9,437	-	-	9,437			
Travel	8,585	-	-	8,585			
Printing & publication advocacy	13,201	-	-	13,201			
Professional fees advocacy	13,141	-	-	13,141			
Counseling	30,158	-	-	30,158			
Education	19,450	-	-	19,450			
Programs	1,280	-	-	1,280			
Fundraising expenses	-	-	9,294	9,294			
Rice Bags	644	-	-	644			
Interest expense	1,128	-	-	1,128			
In-kind expense	12,082	-	-	12,082			
Depreciation	8,652	295	885	9,832			
Total Expenses	627,310	28,136	54,463	709,909			
Less: Netted				•			
luncheon expenses	-	-	(9,294)	(9,294)			
Expenses	<u>\$ 627,310</u>	\$ 28,136	\$ 45,169	\$ 700,615			

The Centre of Redemption d/b/a A Safe Place Statement of Cash Flows For the Year Ended December 31, 2021

	2021						2020
		nout Donor		th Donor	-	Co	mparative
Cash Flows From Operating Activities	Re	estrictions	Re	strictions	Total		Total
Cash Collections for:							
Contributions & other fees	\$	466,793	\$	77,075	\$ 543,868	\$	199,137
Less: Cash Payments for:							
Salaries & other operating expenses		(743,928)		-	(743,928)		(682,139)
Net assets released from restriction		509,026	-	_	509,026		590,417
Net Cash Provided (Used) By Operating Activities		231,891		77,075	308,966		107,415
Cash Flows From Investing Activities Purchase of property & equipment		-		-	-		(36,141)
Net Cash Provided (Used) By Investing Activities						_	(36,141)
Cash Flows From Financing Activities Draws (payments) on notes payable Draws (payments) on line of credit		(55,796)		-	(55,796)		106,000 (47,245)
Net Cash Provided (Used)						_	(17,213)
By Financing Activities		(55,796)			(55,796)		58,755
Net Increase (Decrease) in Cash		176,095		77,075	253,170		130,029
Cash & Cash Equivalents, Beginning	_	186,117		<u>-</u>	186,117		56,088
Cash & Cash Equivalents, Ending	\$	362,212	\$	77,075	<u>\$ 439,287</u>	<u>\$</u>	186,117
Reconciliation of Change in Net Assets to Cash Provided (Used) By Operating Activities:							
Change in net assets	\$	166,050	\$	54,880	\$ 220,930	\$	122,310
Depreciation	Ψ	14,096	Ψ	-	14,096	Ψ	9,832
(Increase) Decrease in:							
Grants / contributions receivable		50,039		22,195	72,234		(21,289)
Increase (Decrease) in: Accounts payable & other current liabilities		1,706		_	1,706		(3,438)
Net Cash Provided (Used)		,					(-,)
By Operating Activities	\$	231,891	\$	77,075	\$ 308,966	\$	107,415
Supplemental Disclosure							
Interest paid					<u>\$ 671</u>	\$	1,128
Income taxes paid					<u> </u>	\$	

1. ORGANIZATION

The Centre of Redemption d/b/a A Safe Place is an empowerment organization focusing on prevention, advocacy, and restoration to assist victims of commercial sexual exploitation and domestic sex trafficking. Founded in 2011, A Safe Place operates a toll-free, anonymous hotline, established for victimized individuals, tipsters, and general information inquiries. A Safe Place is committed to connecting with sexually exploited girls and women in the sex industry by conducting street outreach, placing outbound calls, and making the hotline number readily accessible in high-risk locations. A Safe Place's emergency housing facility offers survivors of commercial sexual exploitation and human trafficking free crisis housing for up to 30 days in a safe, secure location, monitored 24/7 by trained staff members. Direct support services and the Outreach Center are available to any victim identified by A Safe Place, partner organizations, or law enforcement. Complete case management is provided in a safe and inviting environment, where young women are able to engage with others in the program, have one-on-one time with staff and volunteers, and attend weekly survivor-led girls group. Members create specialized success strategy, which details her personal, educational, and career goals. All members receive weekly trauma counseling and access to educational/vocational training. A Safe Place generates the majority of its revenue from government grants, contributions, and fundraisers.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

A Safe Place prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit organizations using the accrual basis of accounting. Accordingly, revenue is recognized when earned and expenses are recorded when incurred. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenue and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, A Safe Place's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. A Safe Place's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor- (or certain grantor-) imposed restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of A Safe Place, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, which is when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. A Safe Place had \$77,075 of net assets with donor restrictions as of December 31, 2021 and \$22,195 of net assets with donor restrictions as of December 31, 2020.

All contributions are considered available for unrestricted use, unless specifically restricted by the donor or subject to other legal restrictions.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking, savings, and money market accounts and certificates of deposit with original maturities of 90 days or less. Cash and cash equivalents are as follows as of December 31:

	2021	2020
FCF - Checking	\$ 439,287	\$ 170,592
PayPal Account		15,525
Total Cash & Cash Equivalents	\$ 439,287	\$ 186,117

Grants Receivable

Grants receivable are primarily unsecured, non-interest bearing amounts due from grantors on cost reimbursement grants. Management believes that all outstanding grants receivable are collectible in full; therefore, no allowance for uncollectible receivables has been provided.

Property and Equipment

Capital expenditures for the acquisition of property and equipment are recorded at cost and donated assets are recorded at fair market value as of the date of donation. Depreciation and amortization are provided using the straight-line method over the estimated useful lives of the assets, which range from 5 to 40 years.

Land, buildings, furniture and fixtures, and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. No impairment losses were recognized in the financial statements in the current period. The following is a summary of property accounts as of December 31:

	2021	2020
Leasehold improvements	\$ 45,562	\$ 45,562
Furniture & fixtures	11,221	11,221
Vehicles & trucks	15,876	15,876
Computer equipment	14,044	14,044
	86,703	86,703
Less: Accumulated depreciation	(37,946)	(23,850)
Net Property	\$ 48,757	\$ 62,853

Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under costreimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises, such as matching grants, are not recognized until they become unconditional, which is until all conditions on which they depend are substantially met.

Contributed Facilities, Materials, and Services

Where contributed facilities, materials, and services meet the criteria for recognition, they are recorded as in-kind contributions. For the year ended December 31, 2021, \$5,617 was reported in the financial statements as in-kind revenue and expense. A Safe Place also received 156 hours of general volunteer hours during the fiscal year.

Expense Recognition and Allocation

The cost of providing A Safe Place's programs and other activities is summarized on a functional basis in the statement of activities and statements of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using objective bases, such as time spent, salaries, square feet, and other bases. Total expenses are \$792,937 for the year ended December 31, 2021, which includes \$27,590 of expenses directly related to ancillary fundraising events.

Administration expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of A Safe Place. Administration activities include those that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar activities that ensure an adequate working environment and an equitable employment program.

Fundraising activities include publicizing and conducting fundraising campaigns; maintaining donor lists; conducting special fundraising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others. Fundraising costs, including advertising, are expensed as incurred even though they may result in contributions received in future years.

Income Taxes

A Safe Place is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, contributions to A Safe Place may be tax deductible and related purpose income is exempt from income taxes. A Safe Place files Form 990 annually with the Internal Revenue Service (IRS), and generally, the return is subject to examination for a period of three years from the date filed. Management believes the oldest open tax year is 2018.

Comparative Financial Information

The accompanying financial statements include certain prior year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with A Safe Place's audited financial statements for the year ended December 31, 2020, from which the summarized information was derived.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Subsequent Events

Subsequent events have been evaluated through July 19, 2022, which is the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.

3. LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available to meet general expenditures over the next 12 months are as follows as of December 31:

	2021	2020
Financial Assets at Year End:		
Cash & cash equivalents	\$ 439,287	\$ 186,117
Grants / contributions receivable	53,594	125,828
Total Financial Assets at Year End	492,881	311,945
Financial Assets Available to Meet General		
Expenditures Over the Next 12 Months	\$ 492,881	\$ 311,945

A Safe Place operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. The accompanying statement of cash flows on page 8 identifies the sources and uses of cash. A Safe Place regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

4. LINE OF CREDIT

A Safe Place maintains a \$50,000 line of credit with First Citizens Bank to alleviate cash flow constraints. The terms include interest based on The Wall Street Journal prime plus 0.5%. The line of credit had no outstanding balance as of December 31, 2021 or 2020.

5. LEASE OF FACILITY

A Safe Place has a five-year term lease for office space at 921 Princess Street, Wilmington, North Carolina 28401 at a cost of \$1,250 per month through November 30, 2024.

6. COVID-19 PANDEMIC

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus ("COVID-19") as a pandemic, which continued to spread throughout the United States during 2020. A Safe Place expected to be materially and adversely affected by the risks related to the COVID-19 pandemic. Management proactively responded by conserving cash, continuing to operate with a balanced budget, and seeking available government funding.

In April 2020, A Safe Place applied for the Small Business Administration ("SBA") Paycheck Protection Program ("PPP") loan, which was established under the CARES Act. A Safe Place received loan proceeds totaling \$106,000. The PPP loan was designed to keep workers on the payroll for 24 weeks and the proceeds were used for payroll, rent, mortgage interest, and utilities. A Safe Place is not able to receive forgiveness because they received the GCC Grant, therefore the remaining amount of the loan is on the books as debt.

Future minimum payments of principal on long-term note payable are as follows as of December 31, 2021:

Years Ending December 31	_
2022	\$ 32,558
2023	17,646
2024	-
2025	-
2026	-
Thereafter	
Total Note Payable	\$ 50,204

The PPP loan was paid off in full during fiscal year 2022, subsequent to year-end of these financial statements.

7. GOVERNMENT AND OTHER PUBLIC SUPPORT GRANTS

Grant activity consists of the following for the year ended December 31, 2021:

	End of Year 12/31/2020		Grants Grants Received Released		End of Year 12/31/2021	
Governmental Grants:						
GCC Grant	\$	-	\$ 456,906	\$ (456,906)	\$	-
Cape Fear Memorial Foundation Grant		22,195	30,000	(29,258)		22,937
New Hanover County General Account Grant		-	20,000	-		20,000
Live Oak Bank Grant		-	20,000	(20,000)		-
NHC ABC Board Grant		-	25,000	-		25,000
NC Community Foundation Bruns. Co. Grant		-	1,000	(1,000)		-
NC Community Foundation NH. Co. Grant		-	2,500	(862)		1,638
Coastal Carolina Women Club Grant		-	1,000	(1,000)		-
The Landfall Foundation Grant			7,500	<u>-</u> _		7,500
Total	\$	22,195	\$ 563,906	<u>\$ (509,026)</u>	\$	77,075

8. RISK MANAGEMENT

A Safe Place is exposed to various risks of loss in the ordinary course of business as a result of torts, theft of, damage to, or destruction of assets, business interruption, allegations of liability, natural disasters, employee and officer errors and omissions, and employee workers' compensation and medical claims.

A Safe Place purchases commercial insurance coverage against risk of loss due to errors and omissions, property damage and theft, and various other insurable risks. A Safe Place carried property insurance in the amount of \$2,000,000 for 2021 for all insured property-related risks. For 2021, A Safe Place was insured for workers' compensation and employer's liability. A Safe Place was also insured for social service professional coverage, improper sexual conduct and physical abuse coverage, and commercial liquor liability coverage with a combined aggregate limit of liability of \$4,000,000. No claim payment has exceeded insurance coverage in the past three fiscal years where insurance coverage applies, subject to the deductibles and retentions.